

AL-ANON FAMILY GROUP HEADQUARTERS, INC.

SCHEDULE 1

	2016 <u>Budget</u>	2016 <u>Preliminary Budget</u>	12/31/15 <u>Unaudited Actual</u>
<u>Operating Expenses</u>			
Salaries	2,949,000	2,915,000	2,815,421
Payroll Taxes	223,000	201,000	205,011
Employee Benefits	448,000	466,000	481,993
Total Labor Costs	3,620,000	3,582,000	3,502,425
Building Occupancy	297,000	297,000	300,380
Packing & Shipping (Net)	(70,000)	(70,000)	(72,849)
Postage	197,000	197,000	313,117
Telephone	57,000	57,000	56,343
Stationery & Office Supplies	75,000	75,000	88,504
Outreach Activities	6,000	6,000	3,556
Office Services & Expenses	208,000	198,000	263,655
Repairs & Maintenance	9,000	9,000	7,554
Travel & Meetings	145,000	145,000	153,701
Direct Conference Costs (Net)	62,000	62,000	64,762
Legal & Audit	60,000	60,000	48,324
Printing	106,000	106,000	140,698
Canadian Office	2,000	2,000	1,297
General services meeting	30,000	30,000	
In-Office Volunteers	2,000	2,000	1,440
Membership Survey			11,289
PSA Campaign	85,000	85,000	82,857
Miscellaneous	46,000	38,000	34,103
Postretirement Health Benefits	65,000	56,000	56,052
Total Operating Expense	5,002,000	4,937,000	5,057,208
Depreciation (Exc. Bldg.)	55,000	55,000	58,083
Total Expense	5,057,000	4,992,000	5,115,291
<u>Estimated Revenue</u>			
Literature Sales less cost of printing	2,600,000	2,600,000	2,822,801
Contributions	1,800,000	1,800,000	1,649,337
Forum Subscriptions	250,000	250,000	230,714
Investment Income/Transfer from Reserve Fund	223,000	223,000	51,415
Total Estimated Revenue	4,873,000	4,873,000	4,754,267
Net increase (decrease)	(184,000)	(119,000)	(361,024)

Al-Anon Family Group Headquarters, Inc.
World Service Conference Budget

	2016 Budget	2016 Preliminary Budget	12/31/15 YTD Actual
Travel, Ground Transp., Per Diem:			
Delegates	45,560	45,560	56,206
Trustees/Executive	16,031	16,031	15,066
WSO Voting Members	750	750	2,263
Non-voting & Office Staff	<u>1,554</u>	<u>1,554</u>	<u>2,415</u>
 Total Travel & Per Diem	 63,895	 63,895	 75,950
 Sleeping Rooms:	 65,000	 65,000	 68,234
 Meal Functions	 47,500	 47,500	 48,495
 Audio Visual	 650	 650	 965
 Supplies	 <u>13,885</u>	 <u>13,885</u>	 <u>14,243</u>
 Total Costs	 190,930	 190,930	 207,887
Equalized Expenses	<u>(129,000)</u>	<u>(129,000)</u>	<u>(143,125)</u>
Net Conference Cost	<u><u>61,930</u></u>	<u><u>61,930</u></u>	<u><u>64,762</u></u>

SCHEDULE 3

CAPITAL BUDGET
2016

Upgrade Hardware	\$25,000
Upgrade Software	50,000
Miscellaneous Furniture and Equipment	<u>20,000</u>
TOTAL CAPITAL BUDGET	<u>\$95,000</u>